

Klaus Schnede Biography

Graduate of Hapag-Lloyd Shipping School in Germany 1976

Working at Hamburg headquarters in various capacities, marketing, operations and pricing; assigned for six months to work in Ireland and England

Working in North America since 1985; experience includes sales, marketing and pricing management with Hapag-Lloyd, Maersk Line, P&O, K-line and CP-Ships. Over 10 years experience in pricing management

2003 through 2005 working as senior procurement manager for NVO Cendian Chemical Logistics in Atlanta responsible for freight cost procurement including Air, LCL, Bulk Parcel Tanker, ISO Tank and FCL Container shipments

Since 2005 procurement manager for marine shipments for Eastman Chemical Company in Kingsport, TN